

YACHT INDUSTRY REUNITES IN AMSTERDAM RAI

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Entering a new market segment MEYER GROUP SHOWS MEGA YACHT CONCEPT IN MONACO

Superyacht Enzo

WELLNESS, COMFORT & INNOVATION

PREVIEW INSIDE NOT-TO-MISS EXHIBITORS METS 2021

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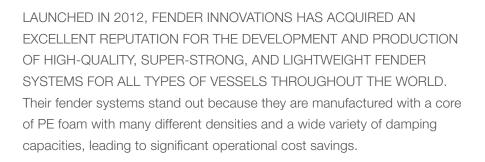
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ALL PHOTOS COURTESY OF FENDER INNOVATIONS, UNLESS MENTIONED OTHERWISE.

n terms of production, Fender Innovations has two large 5-axis CNC milling machines which ensure that their end product is produced with extreme accuracy. With these machines, the company manufactures fenders up to a maximum length of 18.5m, in one single section. The fender systems can be built in one piece in endless length by invisible connection of the sections due to a unique coating system. The foam that is used is encased with a specially developed high-tech fabric as reinforcement and a special topcoat with a variety of different hardnesses.

Any shape, any size

Considering the diversity of the raw materials the company uses, it should come of no surprise that

Photo courtesy of Compass Tenders

For the 99m Madame Gu, built by Feadship, Compass Tenders built an 11m Limousine as shown on the photo, and an 11m Sport Tender with beautiful sharply lined fenders by Fender Innovations.





Owner and Founder of Fender Innovations, Koos van Bijsterveld, is the driving force behind Fender Innovations.



For the 90m Dreamboat, built by Oceanco, Compass Tenders built a 10.9m Limousine and a 10.4m Open Tender. This was another succesful collaboration with Fender Innovations.

Fender Innovations is active in an equally wide and diverse range of maritime sectors. A very special part of Fender Innovations is the production of the fenders for the superyacht Industry. The focus in this industry is mainly on the highly detailed fenders with a high-quality smooth finish that leaves no marks on impact. "We can make any shape, any size, and any angle that is required", says Owner and Founder of Fender Innovations, Koos van Bijsterveld. Perhaps the two extremes of the company's work can be demonstrated by two highly contrasting types of client: those for high-end superyacht tenders and interiors, and those for defence contracts involving submarine and amphibious vehicle components.

Icing on the cake

Chief Operational Officer of Fender Innovations, Sylvia Ruizendaal explains, "The fine-tuning of a fender that a specific client's market needs makes all the difference. A fender for the offshore wind market has to perform a totally different role than a fender on a superyacht tender. To optimise the selection of the most suitable fender, Fender Innovations gathers a considerable amount of information about the vessel; details about the weight, propulsion, and use of the ship, for example. This gives us an indication about the forces that the fender is expected to experience in day-to-day operations. With all this information, we engineer the fender. And, of course, aesthetics is always important. You can compare the

smooth finish and design of our fenders to the shiny rims on a brand new car; it is the icing on the cake."

Impressive skill set

Fender Innovations manufactures fenders for both new and existing vessels and their fender systems are already used in more than 38 different countries. Fender Innovations is active in an equally diverse range of maritime sectors. This includes everything from searchand-rescue vessels and workboats such as pilot and patrol vessels, to cruise ship tenders and tenders for the Superyacht industry. In addition, the company offers fender installation and performs maintenance and repair work on request, through their efficient service department that operates throughout the world.

Successful collaboration with Compass Tenders

Located in Port Hamble, Southampton, United Kingdom, Compass Tenders have been building custom tenders for some of the world's most iconic superyachts since 2004. By offering unparalleled design, build quality and finish, together with exceptional customer service, their clients are able to confidently request specific requirements for their individual tenders, knowing that they will be achieved and built to the very highest standards.

As a company, Compass Tenders welcome the opportunity to collaborate with international stylists and designers whom clients may already >>



use for their marine projects, creating a custom tender that pairs perfectly with its superyacht mother ship or meets specific owner requirements. One of the companies Compass Tenders collaborated with on numerous occasions is Fender Innovations.

"We have worked together with Compass Tenders for many years and the partnership has always gone perfectly smooth", says Ms Ruizendaal. "We are proud to have worked with the professionals at Compass Tenders and are looking forward to many new projects and collaborations together in the future.

With regard to the collaboration with Fender Innovations, Richard Faulkner, CEO of Compass Tenders says, "Fender Innovations offer unrivalled quality and their products stand the test of time. With the various demands placed on a superyacht tender, being able to withstand significant wear and tear is of paramount importance and we have relied on them time and time again."

Future plans

Mr van Bijsterveld, is the driving force behind Fender Innovations. His goal is to find a solution for every challenge with regard to fenders that he comes across and coming up with new solutions even before the challenge arises. Mr van Bijsterveld shares, "To innovate is in our DNA and our number one goal is quality. We want to produce fenders that are ahead of their time, always aiming for even lighter, more flexible, stronger, and more sustainable products, with a focus on customer needs. In addition, our goal is to become completely



For the 68m Soaring built by Abeking and Rasmussen, Compass Tenders built a 9m Limousine and a 7.5m Open Tender, both of which have sleek fenders by Fender Innovations.

circular, meaning that we aim to recycle all the products we use. We have started with these processes by converting the foam that we use to a product that can be used for subfloors for sports fields, and the wood we use is being reused to make new moulds. The next step is to convert the expanded polystyrene (EPS) we use into a new material that can be used for other applications." In addition to this, in January of 2021, Fender Innovations welcomed Roemer Boogaard as CEO of Fender Innovations. The company is happy to take on the future with Mr Boogaard. All in all, the future of Fender Innovations is looking bright, and very green.

i. fenderinnovations.nl i. compasstenders.com



Chief Operational Officer of Fender Innovations, Sylvia Ruizendaal.